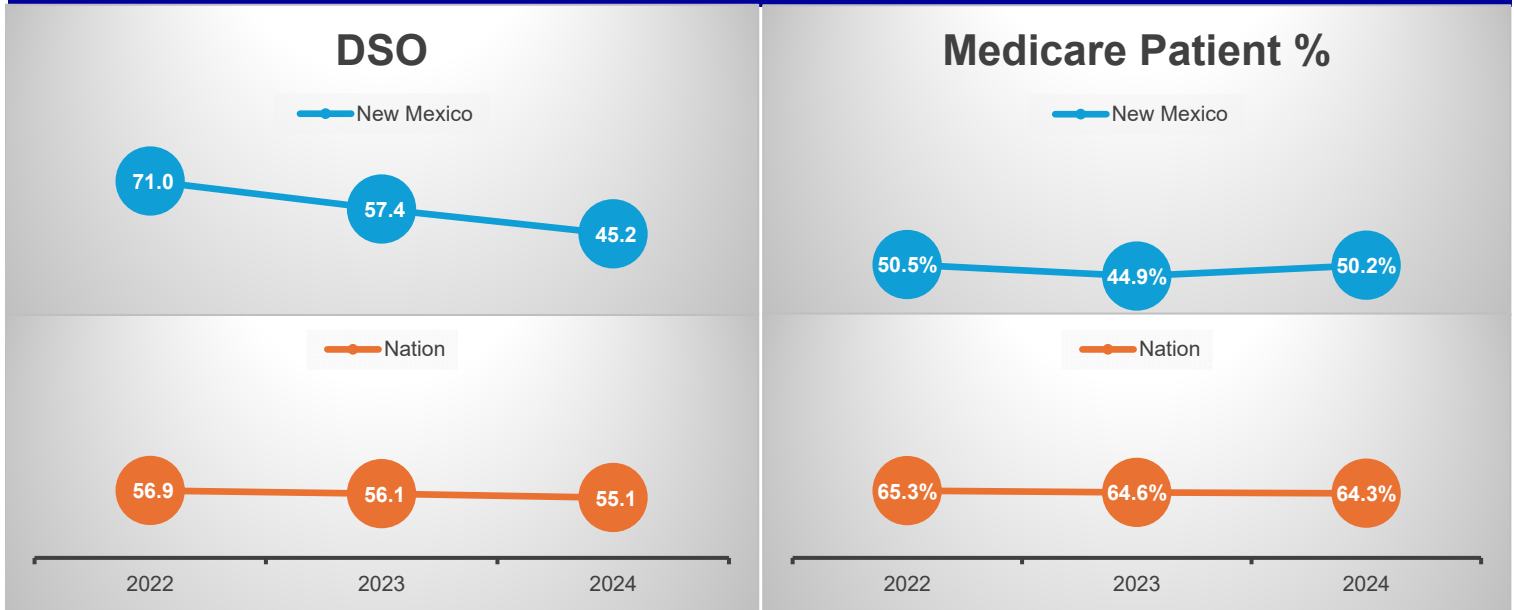


This tool is made available by Forvis Mazars as a benefit to members of the Council of State Home Care & Hospice Associations and New Mexico Association of Home & Hospice Care

## Median days sales outstanding (DSO) for all payers and median Medicare patient volume per Medicare cost report data for freestanding home health agencies with fiscal years ended in 2022, 2023, and 2024



**DSO is a measure** of cash flow and revenue cycle performance offering insights into the time it takes to collect from payors. **Medicare patient %** influences DSO.



Upward **DSO trends** indicate more time is needed to collect, while downward trends indicate less time is needed. Medicare typically pays claims more timely than other payers.



How does your performance **compare** to these benchmarks? Does your home health take more or less time to collect from payors? What portion of your patients are Medicare?



Questions? Contact **M. Aaron Little** at Forvis Mazars at [maaron.little@us.forvismazars.com](mailto:maaron.little@us.forvismazars.com).

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