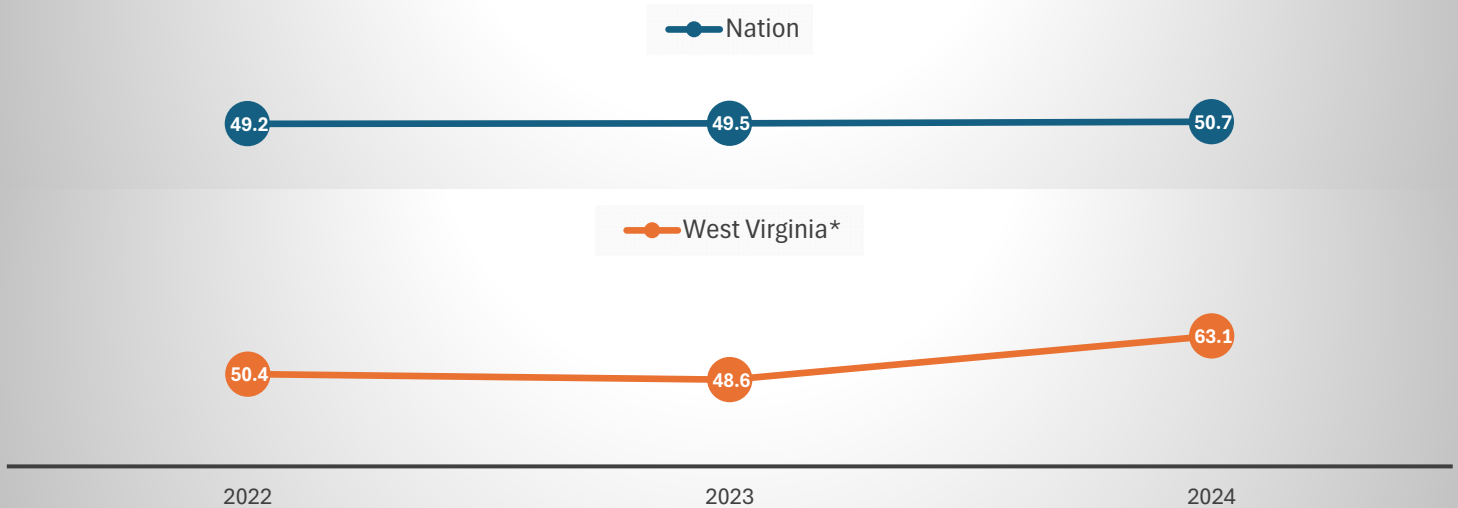


This tool is made available by Forvis Mazars as a benefit to members of the Council of State Home Care & Hospice Associations and West Virginia Council of Home Care Agencies, Inc.

## Median days sales outstanding (DSO) for all payers per Medicare cost report data for freestanding hospices with fiscal years ended in 2022, 2023, and 2024

### Hospice DSO



\*Less than 10 hospices had data available to calculate this metric.



**DSO is a measure** of cash flow and revenue cycle performance offering insights into the number of days it takes to collect from payors.



An upward **DSO trend** indicates more time is needed to collect, while a decreasing trend indicates less time is needed to collect.



How does your **DSO compare** to these benchmarks? Does your hospice take more or less time to collect from payors?



Questions? Contact **M. Aaron Little** at Forvis Mazars at [maaron.little@us.forvismazars.com](mailto:maaron.little@us.forvismazars.com).

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