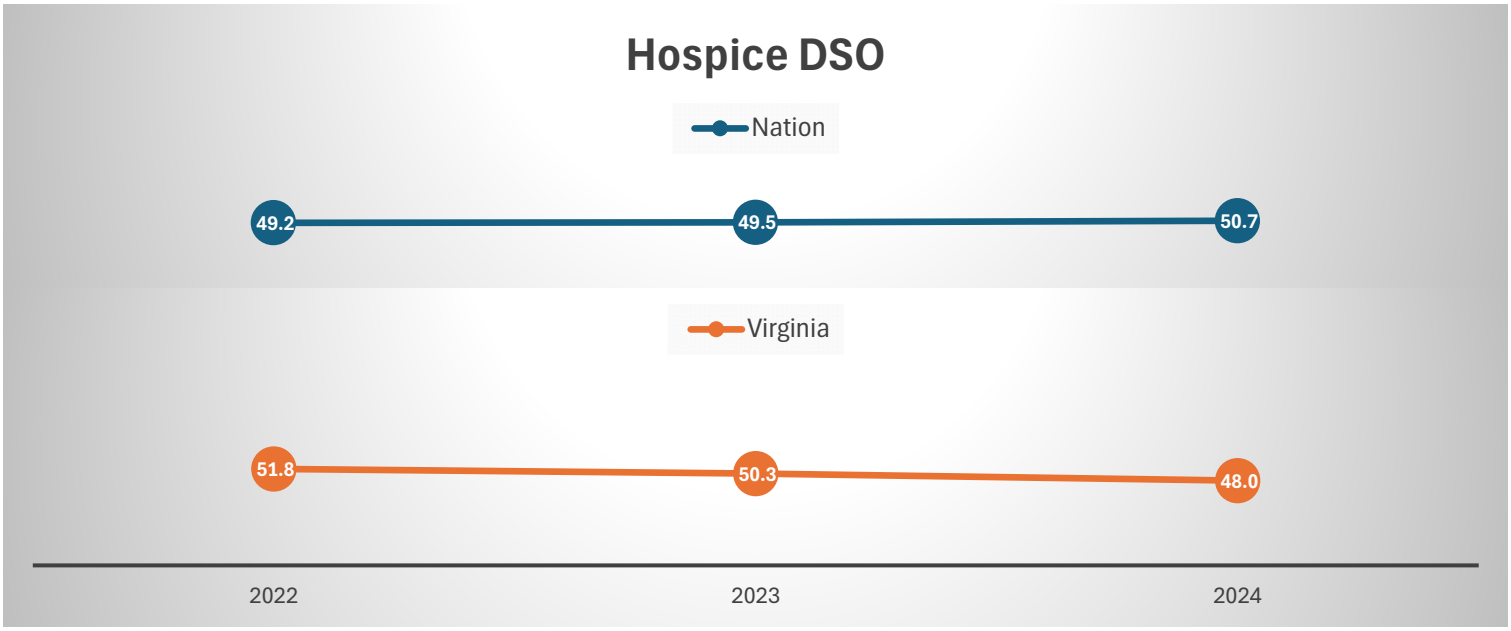
This tool is made available by Forvis Mazars as a benefit to members of the Council of State Home Care & Hospice Associations and Virginia Association for Home Care & Hospice

Median days sales outstanding (DSO) for all payers per Medicare cost report data for freestanding hospices with fiscal years ended in 2022, 2023, and 2024



DSO is a measure of cash flow and revenue cycle performance offering insights into the number of days it takes to collect from payors.

An upward **DSO trend** indicates more time is needed to collect, while a decreasing trend indicates less time is needed to collect.

How does your **DSO compare** to these benchmarks? Does your hospice take more or less time to collect from payors?

Questions? Contact **M. Aaron Little** at Forvis Mazars at maaron.little@us.forvismazars.com.

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