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Median days sales outstanding (DSO) for all payers per Medicare cost report data for freestanding hospices with fiscal years ended in 2022, 2023, and 2024

Hospice DSO

— Nation

49.2 — 49.5 — 50.7

— South Dakota*

56.6 — 49.6 — 59.4

2022

2023

2024

*Less than 10 hospices had data available to calculate this metric.



DSO is a measure of cash flow and revenue cycle performance offering insights into the number of days it takes to collect from payors.



An upward **DSO trend** indicates more time is needed to collect, while a decreasing trend indicates less time is needed to collect.



How does your **DSO compare** to these benchmarks? Does your hospice take more or less time to collect from payors?



Questions? Contact **M. Aaron Little** at Forvis Mazars at maaron.little@us.forvismazars.com.

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