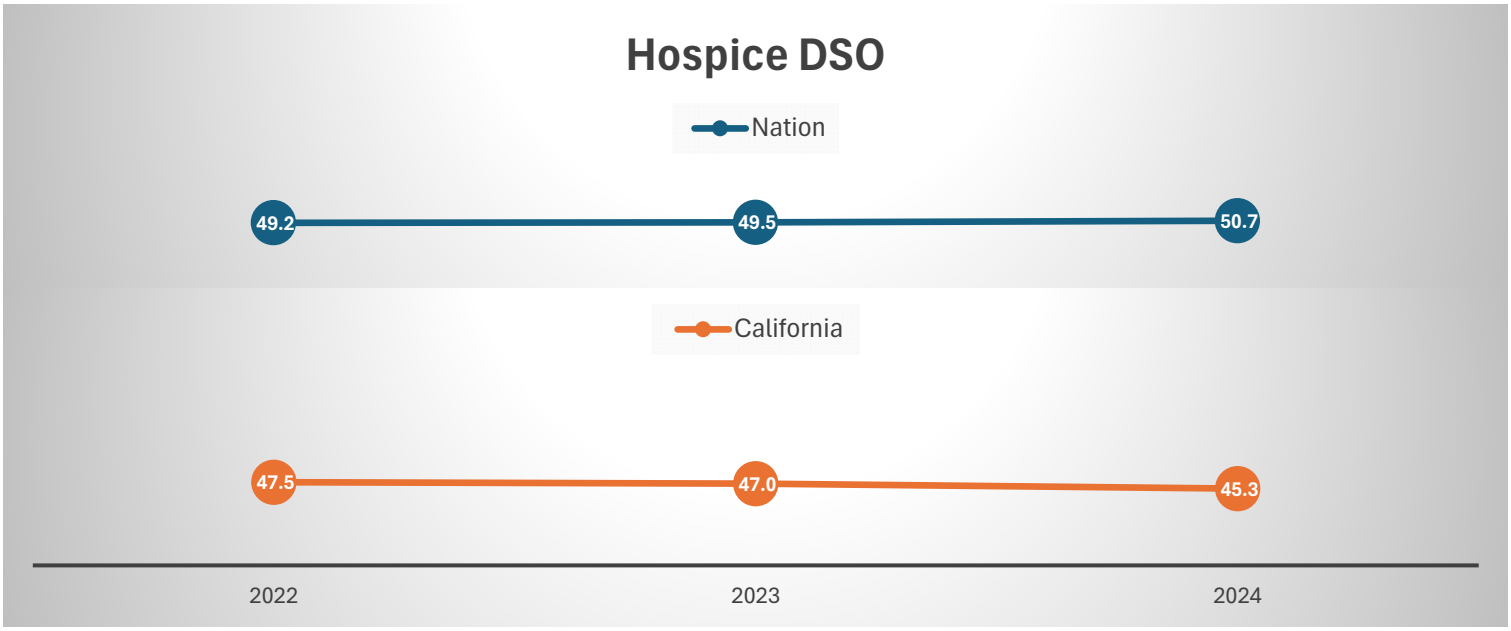
This tool is made available by Forvis Mazars as a benefit to members of the Council of State Home Care & Hospice Associations and California Association for Health Services at Home

Median days sales outstanding (DSO) for all payers per Medicare cost report data for freestanding hospices with fiscal years ended in 2022, 2023, and 2024



DSO is a measure of cash flow and revenue cycle performance offering insights into the number of days it takes to collect from payors.

An upward **DSO trend** indicates more time is needed to collect, while a decreasing trend indicates less time is needed to collect.

How does your **DSO compare** to these benchmarks? Does your hospice take more or less time to collect from payors?

Questions? Contact **M. Aaron Little** at Forvis Mazars at maaron.little@us.forvismazars.com.

Forvis Mazars is an independent member of Forvis Mazars Global, a leading global professional services network. Ranked among the largest public accounting firms in the United States, the firm's 7,000 dedicated team members provide an **Unmatched Client Experience®** through the delivery of assurance, tax, and consulting services for clients in all 50 states and internationally through the global network. Visit forvismazars.us to learn more.